# Economic Data Collection (EDC) Form



# WEST COAST GROUNDFISH FIRST RECEIVER AND SHOREBASED PROCESSOR 2019

NOAA Fisheries - Northwest Fisheries Science Center

### Who is responsible for submitting:

- All owners of a first receiver site license in 2019; or
- All owners and lessees of a shore-based processor (as defined under "processor" at §660.11, subpart C, for purposes of EDC) that received round or headed-and-gutted IFQ species groundfish or whiting from a first receiver in 2019.
- A separate EDC form is required for each facility.

**Complete all questions**. If a question is not applicable, write "NA" in the answer box. The survey will not be considered complete unless there is an answer to every question. Do not leave any blanks.

### Submit by September 1, 2020.

*Paper submission*: Completed and signed EDC forms must be mailed and postmarked by, or hand-delivered to NMFS no later than September 1, 2020. Mail or deliver to

Economic Data Collection Program (FRAM Division) Northwest Fisheries Science Center 2725 Montlake Boulevard East Seattle, WA 98112

*Web form submission*: Completed EDC web forms must be submitted electronically and the signature page faxed, or hand-delivered, or mailed and postmarked no later than September 1, 2020. Mail or deliver to address above. Fax to (206) 861-8225.

**Retain a copy.** Retain a copy of the completed form.

More information: www.nwfsc.noaa.gov/edc.

Questions: Visit the website above or contact Marie Guldin at (206) 302-1762 or NWFSC.EDC@noaa.gov.

### **Public Reporting Burden Statement**

Public reporting burden for this collection of information is estimated to take 20 hours per response, including time for reviewing the instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden to Erin Steiner, National Marine Fisheries Service, Northwest Fisheries Science Center, 2725 Montlake Blvd E, Seattle, WA 98112.

### **Additional Information**

Before completing this form, please note the following: 1) Notwithstanding any other provision of the law, no person is required to respond to, nor shall any person be subject to a penalty for failure to comply with, a collection of information subject to the requirements of the Paperwork Reduction Act, unless that collection of information displays a currently valid OMB Control Number; 2) This information is mandatory and is required to manage commercial fishing efforts under 50 CFR part 660 and under section 402(a) of the Magnuson-Stevens Act (16 U.S.C. 1801, et seq.); 3) Responses to this information request are confidential under 402(b) of the Magnuson-Stevens Act (16 U.S.C. 1801, et seq.). They are also confidential under NOAA Administrative Order 216-100, which sets forth procedures to protect the confidentiality of fishery statistics.

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# I. Contact Information and Facility Characteristics

1.	Provide the buyer identification number issued by the state fish and game agencies associated with this entity or
	facility. Write "NA" if this is a processing facility that does not have a buyer identification number.

Processor/Buyer IDs			
Washington Department of Fish and Wildlife			
Oregon Department of Fish and Wildlife			
California Department of Fish and Wildlife			

2. Provide the following information about this receiving or processing facility.

Name of Facility		First Receiver Site License Number for 2019		
Business Mailing Address Street / PO Box		Business Phone ( )		
		Business Fax ( )		
City	State	Zip Code	Business Email	

**3. Individual responsible for follow-up questions pertaining to this report.** If your address, phone, and email are provided above, you do not need to repeat them here, but please provide your name and title.

Name			Tit	le
Business Mailing Address Street / PO Box				Business Phone ( ) Business Fax ( )
City	State	Zip Code		Business Email

4. Answer the following questions related to the most recent appraisal of this facility.

What was the year of this facility's last appraisal?	уууу
What was the <i>market value</i> of this facility from the appraisal, rounded to the nearest 100 dollars?	\$
What was the <i>replacement value</i> of the facility from the appraisal, rounded to the nearest 100 dollars?	\$
Did the survey values given above include the value of all processing equipment* contained on-site?	Yes No

**5.** For the remainder of the survey, report values from your 2019 fiscal year. When did this facility's 2019 fiscal year begin?

Please report values from your 2019 fiscal year for the remainder of this survey.

### II. Capitalized Expenditures

**6.** Provide the 2019 **capitalized expenditures** associated with the facility buildings, machinery, and equipment. Round all answers to the nearest 100 dollars.

Capitalized Expenditure Category	Total Capitalized Expenditures
Capitalized expenditures on buildings (exclude land but include building improvements)	\$
Capitalized expenditures on new and used machinery and equipment (include only equipment used to process,* transport† on-site, or store‡ fish on-site)	\$

<sup>\*</sup> *Processing equipment:* All equipment present at this physical location that is used for preparation or packaging of seafood to render it suitable for human consumption, retail sale, industrial uses or long-term storage, including, but not limited to, cooking, canning, smoking, salting, drying, filleting, freezing, or rendering into meal or oil.

<sup>†</sup> Transportation equipment: Equipment such as trucks, forklifts, etc. used to transport seafood within this physical location.

<sup>‡</sup> Storage equipment: Equipment present at this physical location for packaging and freezing of seafood.

### III. Employees and Payroll

Provide the following information about the number of employees and wages. Include full and part-time employees, contract workers, and temporary employees working at this facility. The information is requested separately for production workers and all other employees, which are defined below.

7. Provide information on **production workers** in the following table for your **fiscal year**. Production workers include those workers at this facility (up through and including the line-supervisor level) engaged in fabricating, processing, assembling, inspecting, receiving, packing, warehousing, shipping, maintenance, repair, janitorial, product development, or transporting product on-site.

For the week of your <b>fiscal year</b> that includes	Number of production workers	Total hours worked (in the one week)
January 12th	workers	hrs/week
February 12th	workers	hrs/week
March 12th	workers	hrs/week
April 12th	workers	hrs/week
May 12th	workers	hrs/week
June 12th	workers	hrs/week
July 12th	workers	hrs/week
August 12th	workers	hrs/week
September 12th	workers	hrs/week
October 12th	workers	hrs/week
November 12th	workers	hrs/week
December 12th	workers	hrs/week

**8.** Provide information on **all other employees** in the following table for your **fiscal year**. All other employees includes those involved in supervision above line-supervisor level, sales, advertising, credit, collection, installation, cafeteria, recordkeeping, clerical and routine office functions, guard services, executive, purchasing, finance, and legal. If hours are not tracked for salaried employees, please assume a 40-hour work week.

For the week of your <b>fiscal year</b> that includes	Number of all other employees	Total hours worked (in the one week)
March 12th	employees	hrs/week

- **9.** Provide the **total number of individuals** who worked at this facility during 2019 in production activities and in all other activities.
  - This value should represent the number of individuals who worked at any point during the year, rather than the number of positions.
  - Include full-time and part-time workers, contract workers, temporary workers, and workers on paid leave.

Labor Category	Total Number of Individuals
Production workers (see definition in Question 7)	individuals
All other employees (see definition in Question 8)	individuals

- **10.** Provide the total 2019 labor expenses for **production workers** and **all other employees**.
  - Include wages, bonuses, benefits (including housing), payroll taxes, unemployment insurance, and other forms of compensation.
  - Include full-time and part-time workers, contract workers, temporary workers, and workers on paid leave.

Labor Category	<b>Total Expenses</b>
Production workers (see definition in Question 7)	\$
All other employees (see definition in Question 8)	\$

## IV. Quota Costs

**11.** Provide the total cost of quota pounds and quota shares purchased or leased during 2019 in the West Coast Groundfish Trawl Catch Share Program. Purchase of quota reflects a permanent transfer, whereas lease implies a temporary transfer.

Purchase or Lease of Quota	<b>Total Costs</b>
Lease of quota pounds	\$
Purchase of quota pounds	\$
Lease of quota shares	\$
Purchase of quota shares	\$

## V. Expenses and Depreciation

12. Provide the total expenses on utilities at your facility in 2019.

Utility Expense Category	Total Expenses
Electricity	\$
Natural gas	\$
Propane gas for transportation and processing	\$
Other gas (not gasoline)	\$
Water	\$
Sewer, waste, and byproduct disposal	\$

13. Provide the total expenses on rental or lease payments for this facility.

Rental or Lease Payments	Total Expenses
Rental or lease of buildings, job-site trailers, and other structures (including land) at this facility	\$
Rental or lease of processing machinery or equipment	\$

**14.** Provide the total expenses on repair and maintenance on facility buildings, machinery, and equipment (see definitions on bottom of page 3) expensed in 2019.

Total Repair and Maintenance Expenses	\$
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**15.** What was the total depreciation for all capital investments on buildings, new and used machinery and equipment (see definitions of equipment on page 3) taken in 2019?

Total Depreciation	\$
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**16.** Provide the following information on 2019 custom processing of fish you owned that was performed by another processor outside of this facility.

	Total weight of fish supplied to custom processors	Custom processing fees paid
Whiting	lbs	\$
Non-Whiting Groundfish	lbs	\$
Other (Specify):	lbs	\$

17. Provide the total amount expensed during 2019 in each of the categories below for this facility.

Expense Category	Total Expenses	
Shoreside monitoring costs	\$	
Offloading expenses paid to other facilities	\$	
Production supplies (boots, smocks, hairnets, knives, etc.)	\$	
Cleaning and custodial supplies	\$	
Packing materials	\$	
Trucking of fish to this facility	\$	
Freight costs for supplies (excluding fish) delivered to the facility	\$	
Non-fish ingredients (additives)	\$	
Off-site product freezing and storage	\$	
Communications and office supplies for the facility	\$	
Insurance payments (property, product, personal liability and fire liability)	\$	
Taxes (property and excise)	\$	
Licensing fees	\$	
Other (Specify):	\$	
Other (Specify):	\$	

- **18.** Provide the following information about the **landing origin** of groundfish received at this facility in 2019.
  - If this information is not available, please write "NA."
  - Do not include fish received that you custom processed for others.

Landing Origin	Total <u>Weight</u> of Groundfish Received	Total <u>Cost</u> of Groundfish Received
Whiting		
West Coast (WA, OR, CA)	lbs	\$
Canada	lbs	\$
Other (Specify):	lbs	\$
Non-Whiting Groundfish		
West Coast (WA, OR, CA)	lbs	\$
Alaska (excluding pollock)	lbs	\$
Canada	lbs	\$
Other (Specify):	lbs	\$

- **19. Fish Received.** In the table below provide the weight and cost of fish received in 2019. Please note that there are separate columns for fish that were not paid for and fish that were paid for.
  - Do not include fish received for custom processing.
  - Include fish purchased by you that are custom processed by another processor outside of this facility.
  - Include any post-season adjustments.
  - **LE Trawl Vessels:** fish acquired directly from a vessel registered to a Limited Entry (LE) permit with a trawl endorsement and caught either with trawl or fixed gear (longline or pots).
  - **LE Fixed Gear Vessels:** fish acquired directly from a vessel registered to a LE permit with a fixed gear endorsement. Do not include fish caught with fixed gear using a LE permit with a trawl endorsement.
  - Other Vessels: fish acquired directly from a vessel without a limited entry trawl or fixed gear endorsement, including open access fisheries.
  - **Non-Vessel Sources:** includes fish acquired from other entities, including first receivers, processors, wholesale dealers, brokers, aquaculture producers, and transfers from outside this facility (e.g., intra-company transfers in column 2).
  - Gross Cost of Fish Paid for: includes the value of any taxes paid on behalf of delivering vessels.

	Fish <b>NO</b> T	PAID for	Fish <b>P</b>	AID for
True and Carres	Column 1	Column 2	Column 3	Column 4
Type and Source of Fish	Total weight not paid for due to quality or size reasons	Total weight not paid for transfers from outside this facility	Total weight of fish paid for from vessels or non-vessel sources	Gross cost of fish paid for from vessels or non-vessel sources
Whiting				
A. LE Trawl Vessels	lbs		lbs	\$
<b>B.</b> LE Fixed Gear Vessels	lbs		lbs	\$
C. Other Vessels	lbs		lbs	\$
<b>D.</b> Non-Vessel Sources	lbs	lbs	lbs	\$
Arrowtooth Flounder				
A. LE Trawl Vessels	lbs		lbs	\$
<b>B.</b> LE Fixed Gear Vessels	lbs		lbs	\$
C. Other Vessels	lbs		lbs	\$
<b>D.</b> Non-Vessel Sources	lbs	lbs	lbs	\$
Dover Sole				
A. LE Trawl Vessels	lbs		lbs	\$
<b>B.</b> LE Fixed Gear Vessels	lbs		lbs	\$
C. Other Vessels	lbs		lbs	\$
<b>D.</b> Non-Vessel Sources	lbs	lbs	lbs	\$
English Sole				
A. LE Trawl Vessels	lbs		lbs	\$
<b>B.</b> LE Fixed Gear Vessels	lbs		lbs	\$
C. Other Vessels	lbs		lbs	\$
<b>D.</b> Non-Vessel Sources	lbs	lbs	lbs	\$
Lingcod				
A. LE Trawl Vessels	lbs		lbs	\$
<b>B.</b> LE Fixed Gear Vessels	lbs		lbs	\$
C. Other Vessels	lbs		lbs	\$
<b>D.</b> Non-Vessel Sources	lbs	lbs	lbs	\$

	Fish <b>NOT</b>	PAID for	Fish <b>P</b> .	AID for
	Column 1	Column 2	Column 3	Column 4
Type and Source of Fish	Total weight not paid for due to quality or size reasons	Total weight not paid for transfers from outside this facility	Total weight of fish paid for from vessels or non-vessel sources	Gross cost of fish paid for from vessels or non-vessel sources
Pacific Sanddab		J		
A. LE Trawl Vessels	lbs		lbs	\$
<b>B.</b> LE Fixed Gear Vessels	lbs		lbs	\$
C. Other Vessels	lbs		lbs	\$
<b>D.</b> Non-Vessel Sources	lbs	lbs	lbs	\$
Petrale Sole				
<b>A.</b> LE Trawl Vessels	lbs		lbs	\$
<b>B.</b> LE Fixed Gear Vessels	lbs		lbs	\$
C. Other Vessels	lbs		lbs	\$
<b>D.</b> Non-Vessel Sources	lbs	lbs	lbs	\$
Rex Sole	41		41	Φ.
A. LE Trawl Vessels	lbs		lbs	\$
B. LE Fixed Gear Vessels	lbs		lbs	\$
C. Other Vessels	lbs	11	lbs	\$
D. Non-Vessel Sources	lbs	lbs	lbs	\$
Rockfish A. LE Trawl Vessels	11		11	Φ.
B. LE Fixed Gear Vessels	lbs		lbs	\$ \$_
C. Other Vessels	lbs		lbs	\$ \$
D. Non-Vessel Sources	lbs	lbs	lbs	\$ \$
Sablefish (black cod)	108	108	108	Φ
A. LE Trawl Vessels	lbs		lbs	\$
B. LE Fixed Gear Vessels	lbs		lbs	\$
C. Other Vessels	lbs		lbs	\$
D. Non-Vessel Sources	lbs	lbs	lbs	\$
Thornyheads			100	Τ
A. LE Trawl Vessels	lbs		lbs	\$
B. LE Fixed Gear Vessels	lbs		lbs	\$
C. Other Vessels	lbs		lbs	\$
<b>D.</b> Non-Vessel Sources	lbs	lbs	lbs	\$
Sharks, Skates, Rays				
A. LE Trawl Vessels	lbs		lbs	\$
<b>B.</b> LE Fixed Gear Vessels	lbs		lbs	\$
C. Other Vessels	lbs		lbs	\$
<b>D.</b> Non-Vessel Sources	lbs	lbs	lbs	\$
Coastal Pelagic (include sa		)		
A. Vessel Sources	lbs		lbs	\$
B. Non-Vessel Sources	lbs	lbs	lbs	\$
Crab				<b>A</b>
A. Vessel Sources	lbs		lbs	\$
<b>B.</b> Non-Vessel Sources	lbs	lbs	lbs	\$

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		Fish <b>NOT PAID</b> for		Fish <b>PAID</b> for	
	<b>T</b>	Column 1	Column 2	Column 3	Column 4
Type and Source of Fish		Total weight not paid for due to quality or size reasons	Total weight not paid for transfers from outside this facility	Total weight of fish paid for from vessels or non-vessel sources	Gross cost of fish paid for from vessels or non-vessel sources
Ech	inoderms (include sea	urchins and sea cucu		5001005	
Α.	Vessel Sources	lbs	,	lbs	\$
В.	Non-Vessel Sources	lbs	lbs	lbs	\$
Cali	fornia Halibut				
Α.	Vessel Sources	lbs		lbs	\$
В.	Non-Vessel Sources	lbs	lbs	lbs	\$
Pac	ific Halibut				
A.	Vessel Sources	lbs		lbs	\$
В.	Non-Vessel Sources	lbs	lbs	lbs	\$
Her	ring				
Α.	Vessel Sources	lbs		lbs	\$
В.	Non-Vessel Sources	lbs	lbs	lbs	\$
Salr					
Α.	Vessel Sources	lbs		lbs	\$
В.	Non-Vessel Sources	lbs	lbs	lbs	\$
Shr					
Α.	Vessel Sources	lbs		lbs	\$
В.	Non-Vessel Sources	lbs	lbs	lbs	\$
Squ					
Α.	Vessel Sources	lbs		lbs	\$
В.	Non-Vessel Sources	lbs	lbs	lbs	\$
Stu	rgeon				
Α.	Vessel Sources	lbs		lbs	\$
В.	Non-Vessel Sources	lbs	lbs	lbs	\$
Tun					
Α.	Vessel Sources	lbs		lbs	\$
В.	Non-Vessel Sources	lbs	lbs	lbs	\$
	er Shellfish				
A.	Vessel Sources	lbs		lbs	\$
В.	Non-Vessel Sources	lbs	lbs	lbs	\$
Oth	er Species (please list)	ı			
Α.	Vessel Sources	lbs		lbs	\$
В.	Non-Vessel Sources	lbs	lbs	lbs	\$
Α.	Vessel Sources	lbs		lbs	\$
В.	Non-Vessel Sources	lbs	lbs	lbs	\$

### VI. Annual Earnings

- **20. Fish Production.** Provide the 2019 value of production FOB plant (after discounts and allowances and excluding freight charges).
  - Frozen includes all frozen products (e.g., round, fillets, H&G).
  - Unprocessed includes fish sold in the round that is not frozen.

### Include:

- Products made or acquired during 2019 and held in inventory at the end of the year. Estimate the value on the basis of the average price received for similar products sold during the year.
- o Products made from custom processing performed for you.
- Any post-season adjustments.

### • Do not include:

- o Revenue from products produced or acquired in previous years.
- o Products you produced as a custom processing service for others.
- Any additional payment you received to cover any shipping, handling, or storage costs associated with the sale beyond the plant.
- o Discards.

Type of Fish		Total <u>weight</u> of fish products made or acquired in 2019	Total <u>value</u> of fish products made or acquired in 2019
Whiti	ing		
A.	Surimi	lbs	\$
В.	H&G/HGT	lbs	\$
C.	Fillets	lbs	\$
D.	Roe	lbs	\$
E.	Frozen Whole	lbs	\$
F.	Unprocessed	lbs	\$
Other		lbs	\$
Other		lbs	\$
Arrov	wtooth Flounder		
A.	Processed Fresh	lbs	\$
В.	Frozen	lbs	\$
C.	Unprocessed	lbs	\$
D.	Other	lbs	\$
Dove	r Sole		
Α.	Processed Fresh	lbs	\$
В.	Frozen	lbs	\$
C.	Unprocessed	lbs	\$
D.	Other	lbs	\$
Engli	sh Sole		
Α.	Processed Fresh	lbs	\$
В.	Frozen	lbs	\$
C.	Unprocessed	lbs	\$
D.	Other	lbs	\$
Lingo	cod		
Α.		lbs	\$
В.	Frozen	lbs	\$
C.	Unprocessed	lbs	\$
D.	Other	lbs	\$

Type of Fish		Total <u>weight</u> of fish products made or acquired in 2019	Total <u>value</u> of fish products made or acquired in 2019
Pacific Sanddab		-	_
Α.	Processed Fresh	lbs	\$
В.	Frozen	lbs	\$
C.	Unprocessed	lbs	\$
D.	Other	lbs	\$
	le Sole		
	Processed Fresh	lbs	\$
В.	Frozen	lbs	\$
C.	Unprocessed	lbs	\$
D.	Other	lbs	\$
Rex S	Sole		
Α.	Processed Fresh	lbs	\$
В.	Frozen	lbs	\$
C.	Unprocessed	lbs	\$
D.	Other	lbs	\$
Rock	fish		
Α.	Processed Fresh	lbs	\$
В.	Frozen	lbs	\$
C.	Unprocessed	lbs	\$
D.	Other	lbs	\$
Sable	fish		
Α.	Processed Fresh	lbs	\$
В.	Frozen	lbs	\$
C.	Unprocessed	lbs	\$
D.	Other	lbs	\$
Thor	nyheads		
Α.	Processed Fresh	lbs	\$
В.	Frozen	lbs	\$
	Unprocessed	lbs	\$
	Other	lbs	\$
Shark	ks, Skates, Rays		
Α.	Processed Fresh	lbs	\$
	Frozen	lbs	\$
C.	Unprocessed	lbs	\$
	Other	lbs	\$
Coast	tal Pelagic (include s	sardines and mackerel)	
Α.	Processed Fresh	lbs	\$
В.	Frozen	lbs	\$
C.	Canned	lbs	\$
D.	Unprocessed	lbs	\$
E.	Other	lbs	\$

	Type of Fish	Total <u>weight</u> of fish products made or acquired in 2019	Total <u>value</u> of fish products made or acquired in 2019
Crab		•	•
A.	Processed Fresh	lbs	\$
В.	Frozen	lbs	\$
C.	Canned	lbs	\$
D.	Unprocessed	lbs	\$
Ε.	Other	lbs	\$
Echir	noderms (include sea	urchins and sea cucumbers)	
A.	Processed Fresh	lbs	\$
В.	Frozen	lbs	\$
C.	Unprocessed	lbs	\$
D.		lbs	\$
Calif	ornia Halibut		
A.	Processed Fresh	lbs	\$
В.	Frozen	lbs	\$
C.	Unprocessed	lbs	\$
D.	Other	lbs	\$
Pacif	ic Halibut		
A.	Processed Fresh	lbs	\$
	Frozen	lbs	\$
C.	Unprocessed	lbs	\$
D.	Other	lbs	\$
Herri	ing		
A.	Processed Fresh	lbs	\$
В.	Frozen	lbs	\$
C.	Unprocessed	lbs	\$
D.	Other	lbs	\$
Salm	on		
A.	Processed Fresh	lbs	\$
В.	Frozen	lbs	\$
C.	Smoked	lbs	\$
	Canned	lbs	\$
	Unprocessed	lbs	\$
	Other	lbs	\$
Shrin			
	Processed Fresh	lbs	\$
	Frozen	lbs	\$
C.	Canned	lbs	\$
	Unprocessed	lbs	\$
Ε.		lbs	\$
Squid			
	Processed Fresh	lbs	\$
	Frozen	lbs	\$
	Unprocessed	lbs	\$
D.	Other	lbs	\$

# **20.** (Continued)

	Type of Fish	Total <u>weight</u> of fish products made or acquired in 2019	Total <u>value</u> of fish products made or acquired in 2019
Sturg	eon		
Α.	Processed Fresh	lbs	\$
В.	Frozen	lbs	\$
C.	Canned	lbs	\$
D.	Unprocessed	lbs	\$
E.	Other	lbs	\$
Tuna			
Α.	Processed Fresh	lbs	\$
В.	Frozen	lbs	\$
C.	Canned	lbs	\$
D.	Unprocessed	lbs	\$
E.	Other	lbs	\$
Other	r Shellfish		
A.	Processed Fresh	lbs	\$
В.	Frozen	lbs	\$
C.	Unprocessed	lbs	\$
D.	Other	lbs	\$
Other	Non-Species Specifi	c Products	
Α.	Fish Meal	lbs	\$
В.	Fish Oil	lbs	\$
C.	Bait	lbs	\$
D.	Other products	lbs	\$
Other	r Species (please list)		
		lbs	\$
		lbs	\$
	_	lbs	\$

21.	Provide information related to this facility's non-whiting groundfish processing operations in 2019. Choo	se "NA"	if
	this facility does not have non-whiting groundfish operations.		

Did this facility fillet non-whiting groundfish?	Yes No N/A
Did this facility fillet hon-whiting groundlish:	
Which best describes the non-whiting groundfish fillet operations at this facility?	Hand-cut Machine-cut Both N/A
Did this facility freeze filleted non-whiting groundfish?	Yes No N/A

### **22.** To which markets did this facility sell **whiting** and **non-whiting groundfish** in 2019?

- Rank each category with regard to importance in terms of total **production value**.
  - Large-Scale Retailers include supermarkets, restaurant chains, grocery store chains, and other corporations.
  - o **Small-Scale Retailers** include fish markets, restaurants, community-supported fishery (CSF) programs, and other small businesses.
  - Other Intermediate Markets include fish sold to entities where final product market is unknown (i.e., other fish processing facilities).
- For each species group, rank the category that is most important as "1", followed by a rank of "2" to the second most important category, and so on until you have a ranked all groups relevant to this facility.
- Write "NA" if a market category is not applicable to this facility and species group.

Market Category	Rank of Importance
Whiting	
Directly to Consumers	
Export	
Large-Scale Retailers	
Small-Scale Retailers	
Wholesalers	
Other Intermediate Markets	
Other (Specify):	
Non-Whiting Groundfish	
Directly to Consumers	
Export	
Large-Scale Retailers	
Small-Scale Retailers	
Wholesalers	
Other Intermediate Markets	
Other (Specify):	

# VII. Other Earnings

**23.** Provide the revenue received by you for custom processing of fish owned by another processor outside of this facility in 2019.

Species Group	2019 Custom Processing Revenue
Whiting	\$
Non-Whiting Groundfish	\$
Other (Specify):	\$

24. Provide the revenue received in 2019 for each of the earnings sources listed below.

Earnings Source	2019 Total Revenue
Offloading earnings received from others	\$
Sale of quota pounds	\$
Leasing of quota pounds	\$
Leasing of quota share	\$
Sale of quota share	\$
Insurance settlements	\$
Other (Specify):	\$

# VIII. Certification

**25.** Read the following statement, and sign and date the box below.

I certify under penalty of perjury that I have reviewed all the information in this questionnaire and that it is true and complete to the best of my knowledge.				
Signature	Date signed			
	mm dd yyyy			
Print Name				

# Questionnaire Comments:

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